

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
SUMMARY OF REVENUES AND EXPENDITURES
JULY - DECEMBER 2022**

Attachment A

| | SACOG OPERATIONS | | | | BOARD & ADVOCACY | | | | SAFE | | | | TOTAL | | | |
|---|-------------------|---------------------|---------------------|------------|------------------|-------------------|-------------------|------------|------------------|---------------------|---------------------|--------------|-------------------|---------------------|---------------------|--------------|
| | Annual Budget | Actual to Date | Variance | % Spent | Annual Budget | Actual to Date | Variance | % Spent | Annual Budget | Actual to Date | Variance | % Spent | Annual Budget | Actual to Date | Variance | % Spent |
| REVENUES: | | | | | | | | | | | | | | | | |
| Federal | \$ 10,421,537 | \$ 3,932,179 | \$ (6,489,358) | 38% | \$ - | \$ - | \$ - | - | \$ 379,091 | \$ - | \$ (379,091) | 0.0% | \$ 10,800,628 | \$ 3,932,179 | \$ (6,868,449) | 36.4% |
| State | 20,604,114 | 1,743,479 | (18,860,635) | 8% | - | - | - | - | - | - | - | - | 20,604,114 | 1,743,479 | (18,860,635) | 8.5% |
| Local (includes Designed TDA Carryover) | 5,118,601 | 4,937,396 | (181,205) | 96% | - | - | - | - | 23,000 | - | (23,000) | 0.0% | 5,141,601 | 4,937,396 | (204,205) | 96.0% |
| DMV Fees/Services to Others | 532,532 | 121,174 | (411,358) | 23% | - | - | - | - | 2,655,012 | 1,239,499 | (1,415,513) | 46.7% | 3,187,544 | 1,360,673 | (1,826,871) | 42.7% |
| Member Dues | - | - | - | - | 941,064 | 941,065 | 1 | 100% | - | - | - | - | 941,064 | 941,065 | 1 | 100.0% |
| Other Miscellaneous | 234,829 | 199,845 | (34,984) | 85% | - | - | - | - | - | - | - | - | 234,829 | 199,845 | (34,984) | 85.1% |
| Interest Income | 90,569 | - | (90,569) | 0% | - | - | - | - | 8,000 | - | (8,000) | 0.0% | 98,569 | - | (98,569) | 0.0% |
| Third Party In-Kind Match | 76,000 | - | (76,000) | 0% | - | - | - | - | - | - | - | - | 76,000 | - | (76,000) | 0.0% |
| Use of SACOG Managed Fund | 1,200,000 | - | (1,200,000) | 0% | - | - | - | - | - | - | - | - | 1,200,000 | - | (1,200,000) | 0.0% |
| Use of Designated/Reserve Fund Balance* | 706,202 | - | (706,202) | 0% | 147,923 | - | (147,923) | 0% | 37,225 | - | (37,225) | 0.0% | 891,350 | - | (891,350) | 0.0% |
| TOTAL REVENUES | 38,984,384 | 10,934,073 | (28,050,311) | 28% | 1,088,987 | 941,065 | (147,922) | 86% | 3,102,328 | 1,239,499 | (1,862,829) | 40.0% | 43,175,699 | 13,114,637 | (30,061,062) | 30.4% |
| EXPENDITURES: | | | | | | | | | | | | | | | | |
| Salaries | 6,018,059 | 2,655,675 | 3,362,384 | 44% | 158,587 | 39,908 | 118,679 | 25% | - | - | - | - | 6,176,646 | 2,695,583 | 3,481,063 | 43.6% |
| Fringe Costs | 6,174,260 | 2,889,749 | 3,284,511 | 47% | 232,378 | 58,477 | 173,901 | 25% | - | - | - | - | 6,406,638 | 2,948,226 | 3,458,412 | 46.0% |
| Direct Consulting Costs | 4,824,394 | 1,154,679 | 3,669,715 | 24% | 215,000 | 88,567 | 126,433 | 41% | 880,091 | 224,956 | 655,135 | 25.6% | 5,919,485 | 1,468,202 | 4,451,283 | 24.8% |
| Pass - through to Other Agencies | 17,281,228 | 119,727 | 17,161,501 | 1% | - | - | - | - | 1,177,000 | 920,993 | 256,007 | 78.2% | 18,458,228 | 1,040,720 | 17,417,508 | 5.6% |
| Pass - through SACOG Managed Fund Project | 1,200,000 | 195,640 | 1,004,360 | 16% | - | - | - | - | - | - | - | - | 1,200,000 | 195,640 | 1,004,360 | 16.3% |
| Other Direct Costs | 1,308,652 | 221,320 | 1,087,332 | 17% | 103,888 | 29,662 | 74,226 | 29% | 516,434 | 170,579 | 345,855 | 33.0% | 1,928,974 | 421,561 | 1,507,413 | 21.9% |
| Board Services and Meetings | - | - | - | - | 254,500 | 31,142 | 223,358 | 12% | - | - | - | - | 254,500 | 31,142 | 223,358 | 12.2% |
| SACOG Service to SAFE | - | - | - | - | - | - | - | - | 528,803 | 121,174 | 407,629 | 22.9% | 528,803 | 121,174 | 407,629 | 22.9% |
| Other Local Costs | 262,500 | 52,787 | 209,713 | 20% | - | - | - | - | - | - | - | - | 262,500 | 52,787 | 209,713 | 20.1% |
| Indirect Costs (non-staff costs) | 1,915,291 | 1,096,495 | 818,796 | 57% | 124,634 | 31,363 | 93,271 | 25% | - | - | - | - | 2,039,925 | 1,127,858 | 912,067 | 55.3% |
| TOTAL EXPENDITURES | 38,984,384 | 8,386,072 | 30,598,312 | 22% | 1,088,987 | 279,119 | 809,868 | 26% | 3,102,328 | 1,437,702 | 1,664,626 | 46.3% | 43,175,699 | 10,102,893 | 33,072,806 | 23.4% |
| NET CHANGE | \$ - | \$ 2,548,001 | \$ 2,548,001 | | \$ - | \$ 661,946 | \$ 661,946 | | \$ - | \$ (198,203) | \$ (198,203) | | \$ - | \$ 3,011,744 | \$ 3,011,744 | |

*Includes Paratransit Reserve Fund of \$42,137, GIS Reserve Fund of \$6,400 and TDA Carryover of \$640k

BUDGET VS. ACTUAL BY PROJECT
As of December 31, 2022

Budget Percentage YTD **50%**

| Project | STAFF COSTS | | | | NON-STAFF COSTS | | | | TOTAL COSTS | | | |
|---|-------------|---------|----------|---------|-----------------|---------|-----------|---------|-------------|---------|-----------|---------|
| | Budget | Actual | Variance | % Spent | Budget | Actual | Variance | % Spent | Budget | Actual | Variance | % Spent |
| SAC100 - PROGRAM MANAGEMENT | 873,424 | 440,561 | 432,863 | 50% | 50,000 | 52,737 | (2,737) | 105% | 923,424 | 493,297 | 430,127 | 53% |
| SAC101 - EDUCATION AND OUTREACH | 398,312 | 286,600 | 111,712 | 72% | 153,850 | 6,183 | 147,667 | 4% | 552,162 | 292,783 | 259,379 | 53% |
| SAC102 - EDUCATION AND OUTREACH (LOCAL) | 63,882 | 2,486 | 61,396 | 4% | 9,975 | 38 | 9,937 | 0% | 73,857 | 2,524 | 71,333 | 3% |
| SAC104 - SACOG CIVIC LAB IMPLEMENTATION | 37,762 | 90 | 37,672 | 0% | - | - | - | - | 37,762 | 90 | 37,672 | 0.00 |
| SAC105 - OVERALL WORK PROGRAM | 27,352 | 2,423 | 24,928 | 9% | - | - | - | - | 27,352 | 2,423 | 24,928 | 0.09 |
| SAC106 - LEGISLATIVE ANALYSIS | 1,131,056 | 448,108 | 682,948 | 40% | 41,120 | | 41,120 | 0% | 1,172,176 | 448,108 | 724,068 | 38% |
| SAC107 - MODEL DEVELOPMENT AND SUPPORT | 1,113,530 | 696,164 | 417,366 | 63% | 267,500 | 30,052 | 237,449 | 11% | 1,381,030 | 726,216 | 654,814 | 53% |
| SAC108 - MODEL DEVELOPMENT AND SUPPORT - PCTPA | 195,255 | 77,481 | 117,774 | 40% | - | - | - | - | 195,255 | 77,481 | 117,774 | 0.40 |
| SAC109 - PEDESTRIAN AND BICYCLE PLANNING | 221,354 | 41,469 | 179,885 | 19% | - | - | - | - | 221,354 | 41,469 | 179,885 | 0.19 |
| SAC113 - REGIONAL AIR QUALITY (AND CLIMATE) PLANNING | 331,593 | 109,754 | 221,839 | 33% | 4,000 | 3,000 | 1,000 | 75% | 335,593 | 112,754 | 222,839 | 34% |
| SAC114 - PROGRAMMING, PROJECT DELIVERY, AND THE MTIP | 1,310,100 | 652,797 | 657,303 | 50% | 160,785 | 47,746 | 113,039 | 30% | 1,470,885 | 700,543 | 770,342 | 48% |
| SAC116 - TRANSIT TECHNICAL ASSISTANCE AND PROGRAMMING | 415,927 | 153,711 | 262,216 | 37% | 65,000 | (170) | 65,170 | 0% | 480,927 | 153,541 | 327,385 | 32% |
| SAC117 - TRANSIT ASSET MANAGEMENT PLAN | 60,819 | 773 | 60,046 | 1% | 87,541 | 26,820 | 60,721 | 31% | 148,360 | 27,593 | 120,767 | 19% |
| SAC118 - DATA DEVELOPMENT, MONITORING, AND SUPPORT | 1,553,914 | 713,618 | 840,295 | 46% | 74,000 | 600 | 73,400 | 1% | 1,627,914 | 714,218 | 913,695 | 44% |
| SAC119 - DATA DEVELOPMENT, MONITORING, AND SUPPORT - PCTPA | 153,721 | 39,115 | 114,606 | 25% | - | - | - | - | 153,721 | 39,115 | 114,606 | 0.25 |
| SAC120 - REGIONAL HOUSING NEEDS PLANNING | 48,134 | 19,337 | 28,798 | 40% | 5,000 | | 5,000 | 0% | 53,134 | 19,337 | 33,798 | 36% |
| SAC122 - AIRPORT LAND USE COMMISSION - GENERAL | 2,693 | 1,040 | 1,653 | 39% | 20,000 | | 20,000 | 0% | 22,693 | 1,040 | 21,653 | 5% |
| SAC123 - ALUCP/MATHER AIRPORT | 1,871 | 1,871 | 0 | 100% | 5,729 | 3,866 | 1,863 | 67% | 7,600 | 5,737 | 1,863 | 75% |
| SAC125 - BLUEPRINT AND MTP/SCS IMPLEMENTATION | 56,813 | 52,300 | 4,513 | 92% | - | - | - | - | 56,813 | 52,300 | 4,513 | 0.92 |
| SAC126 - MTP/SCS UPDATE | 1,446,925 | 682,119 | 764,806 | 47% | 438,000 | 433 | 437,567 | 0% | 1,884,925 | 682,552 | 1,202,373 | 36% |
| SAC127 - MTP/SCS UPDATE - PCTPA | 72,914 | 36,201 | 36,714 | 50% | - | - | - | - | 72,914 | 36,201 | 36,714 | 0.50 |
| SAC129 - PERFORMANCE-BASED PLANNING AND PROGRAMMING | 64,089 | 41,733 | 22,356 | 65% | | 15,650 | (15,650) | | 64,089 | 57,383 | 6,706 | 90% |
| SAC130 - PERFORMANCE-BASED PLANNING AND PROGRAMMING -PCTPA | 10,138 | 8,206 | 1,932 | 81% | - | - | - | - | 10,138 | 8,206 | 1,932 | 0.81 |
| SAC132 - TRANSPORTATION DEVELOPMENT ACT ADMINISTRATION | 220,246 | 208,519 | 11,726 | 95% | 565,098 | 242,484 | 322,614 | 43% | 785,344 | 451,003 | 334,341 | 57% |
| SAC133 - TRANSPORTATION DEMAND MANAGEMENT | 704,149 | 329,286 | 374,863 | 47% | 1,043,799 | 86,891 | 956,908 | 8% | 1,747,948 | 416,177 | 1,331,771 | 24% |
| SAC135 - SHARED SERVICES | 50,760 | 19,476 | 31,283 | 38% | 12,000 | 153 | 11,847 | 1% | 62,760 | 19,629 | 43,130 | 31% |
| SAC139 - RACE, EQUITY & INCLUSION INITIATIVE | 112,616 | 49,357 | 63,259 | 44% | 55,000 | 17,850 | 37,150 | 32% | 167,616 | 67,207 | 100,409 | 40% |
| SAC140 - ENGAGE, EMPOWER, & IMPLEMENT | 126,462 | 56,592 | 69,870 | 45% | 70,000 | - | 70,000 | 0% | 196,462 | 56,592 | 139,870 | 29% |
| SAC141 - ENGAGE, EMPOWER, & IMPLEMENT | 230,702 | 479 | 230,223 | 0% | 120,000 | - | 120,000 | 0% | 350,702 | 479 | 350,223 | 0% |
| SAC142 - BLUEPRINT ENVIRONMENTAL IMPACT REPORT | 383,883 | 69,255 | 314,628 | 18% | - | - | - | - | 383,883 | 69,255 | 314,628 | 0.18 |
| SAC201 - SACOG BIG DATA FOR TRANSPORTATION PLANNING PILOT P | 112,692 | 8,586 | 104,107 | 8% | 88,000 | - | 88,000 | 0% | 200,692 | 8,586 | 192,107 | 4% |
| SAC208 - REMIX PROJECT | 7,324 | 0 | 7,324 | 0% | 80,000 | 80,000 | 0 | 100% | 87,324 | 80,000 | 7,324 | 92% |
| SAC213 - REGIONAL BIKE SHARE PILOT PROJECT | 71,000 | 18,562 | 52,437 | 26% | 843,443 | 69,645 | 773,798 | 8% | 914,442 | 88,207 | 826,235 | 10% |
| SAC215 - CONNECT CARD IMPLEMENTATION | 20,914 | 27,105 | (6,191) | 130% | 1,417,363 | 24,848 | 1,392,515 | 2% | 1,438,277 | 51,953 | 1,386,324 | 4% |
| SAC217 - REGIONAL EARLY ACTION PLANNING FUNDS (REAP) | 60,060 | 19,336 | 40,723 | 32% | 4,127,613 | 204,161 | 3,923,452 | 5% | 4,187,672 | 223,497 | 3,964,175 | 5% |
| SAC218 - GIS PROJECTS/DATA | - | - | - | - | 6,400 | - | 6,400 | 0% | 6,400 | 0 | 6,400 | 0% |
| SAC220 - PARATRANSIT AND SACRT 4-PARTY AGREEMENT | 12,177 | | 12,177 | 0% | 47,625 | - | 47,625 | 0% | 59,802 | 0 | 59,802 | 0% |
| SAC221 - BUILD OUT INVENTORY DATA COLLECTION | 1,795 | | 1,795 | 0% | 35,000 | 26,030 | 8,970 | 74% | 36,795 | 26,030 | 10,765 | 71% |
| SAC222 - SACRAMENTO REGIONAL EMERGENCY PREPAREDNESS PLAN | 48,051 | 4,189 | 43,862 | 9% | 230,000 | 76,514 | 153,486 | 33% | 278,051 | 80,703 | 197,348 | 29% |
| SAC223 - COORDINATED RURAL OPPORTUNITIES PLAN (CROP) | 25,935 | 1,088 | 24,847 | 4% | 108,743 | 14,601 | 94,142 | 13% | 134,678 | 15,690 | 118,988 | 12% |
| SAC225 - 2022 IMAGERY COLLECTION | 29,789 | 1,472 | 28,317 | 5% | 170,040 | 170,499 | (459) | 100% | 199,829 | 171,970 | 27,858 | 86% |
| SAC226 - LEVERAGING ROAD PRICING & SHARED USE MOBILITY INC* | 96,285 | 710 | 95,575 | 1% | 426,000 | 878 | 425,122 | 0% | 522,285 | 1,588 | 520,697 | 0% |
| SAC227 - REGIONAL TRANSIT STUDY AND TRANSIT RECOVERY ACTIVITIES | 211,758 | 73,457 | 138,301 | 35% | 500,000 | 152,977 | 347,023 | 31% | 711,758 | 226,434 | 485,324 | 32% |

BUDGET VS. ACTUAL BY PROJECT
As of December 31, 2022

Budget Percentage YTD **50%**

| Project | STAFF COSTS | | | | NON-STAFF COSTS | | | | TOTAL COSTS | | | |
|---|----------------------|---------------------|---------------------|------------|----------------------|---------------------|----------------------|------------|----------------------|---------------------|----------------------|------------|
| | Budget | Actual | Variance | % Spent | Budget | Actual | Variance | % Spent | Budget | Actual | Variance | % Spent |
| SAC228 - GREEN MEANS GO - SGC | 287,958 | 111,626 | 176,331 | 39% | 3,456,776 | 139,342 | 3,317,435 | 4% | 3,744,734 | 250,968 | 3,493,766 | 7% |
| SAC229 - GREEN MEANS GO - REAP | 1,219,762 | 461,351 | 758,410 | 38% | 8,130,862 | 989 | 8,129,873 | 0% | 9,350,624 | 462,341 | 8,888,283 | 5% |
| SAC230 - NO. CA MEGAREGION ZERO-EMISSION VEHICLES BLUEPRINT* | 11,874 | 6,036 | 5,838 | 51% | 204,000 | 476 | 203,524 | 0% | 215,874 | 6,512 | 209,363 | 3% |
| SAC231 - TRUXEL BRIDGE CONCEPT AND FEASIBILITY STUDY* | 7,916 | - | 7,916 | 0% | 170,000 | 128 | 169,873 | 0% | 177,916 | 128 | 177,789 | 0% |
| SAC232 - NEXT GEN REGIONAL MOBILITY HUB DESIGN AND IMPLEMENT* | 2,827 | - | 2,827 | 0% | 200,000 | - | 200,000 | 0% | 202,827 | 0 | 202,827 | 0% |
| SAC400 - SACOG MANAGED FUND (SMF) | - | - | - | - | 1,255,000 | 195,949 | 1,059,052 | 16% | 1,255,000 | 195,949 | 1,059,051 | 16% |
| SAC500 - SACOG SERVICE TO SAFE | 275,028 | 107,838 | 167,189 | 39% | - | - | - | - | 275,028 | 107,838 | 167,189 | 0.39 |
| SAC501 - SACOG SERVICE TO ITS PLANNING AND OPS | 31,665 | 5,937 | 25,728 | 19% | - | - | - | - | 31,665 | 5,937 | 25,728 | 0.19 |
| SAC502 - SACOG SERVICE TO 511/STARNET OPS | 21,418 | - | 21,418 | 0% | - | - | - | - | 21,418 | 0 | 21,418 | - |
| SAC600 - OTHER LOCAL EXPENSES | - | - | - | - | 262,500 | 52,787 | 209,713 | 20% | 262,500 | 52,787 | 209,713 | 20% |
| OPERATIONS Total | 13,976,623 | 6,088,215 | 7,888,407 | 44% | 25,007,761 | 1,744,154 | 23,263,608 | 7% | 38,984,384 | 7,832,370 | 31,152,014 | 20% |
| SAC300 - BOARD OF DIRECTORS AND ADVOCACY | 515,599 | 129,748 | 385,851 | 25% | 573,388 | 149,371 | 424,017 | 26% | 1,088,987 | 279,119 | 809,868 | 26% |
| BOARD AND ADVOCACY Total | 515,599 | 129,748 | 385,851 | 25% | 573,388 | 149,371 | 424,017 | 26% | 1,088,987 | 279,119 | 809,868 | 26% |
| SAF100 - SERVICE AUTHORITY FOR FREEWAYS AND EXPRESSWAYS | - | - | - | - | 2,585,328 | 1,219,221 | 1,366,107 | 47% | 2,585,328 | 1,219,221 | 1,366,107 | 47% |
| SAF200 - GLENN COUNTY SAFE | - | - | - | - | 17,000 | 7,226 | 9,774 | 43% | 17,000 | 7,226 | 9,774 | 43% |
| SAF201 - DATA ACCESS LICENSE | - | - | - | - | - | 8,586 | (8,586) | | 0 | 8,586 | (8,586) | |
| SAF400 - 511/STARNET OPERATIONS | - | - | - | - | 500,000 | 202,595 | 297,405 | 41% | 500,000 | 202,595 | 297,405 | 41% |
| SAF430 - PLACER SAFE | - | - | - | - | - | 1,366 | (1,366) | | 0 | 1,366 | (1,366) | |
| SAFE Total | - | - | - | - | 3,102,328 | 1,438,994 | 1,663,335 | 46% | 3,102,328 | 1,438,994 | 1,663,335 | 46% |
| Grand Total | \$ 14,492,222 | \$ 6,217,963 | \$ 8,274,258 | 43% | \$ 28,683,478 | \$ 3,332,519 | \$ 25,350,960 | 12% | \$ 43,175,699 | \$ 9,550,482 | \$ 33,625,217 | 22% |

*Early stage of implementation; minimal consulting and/or pass-through costs.